



INDIANA UNIVERSITY  
FOUNDATION

# **Philanthropic Support of Indiana University**

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**Fiscal Years 2008-2018**



# Fundraising Productivity Summary: Fiscal Year 2018

**Total Private Support raised (aka Productivity\*): \$550,096,115 from 111,791 donors**

- Productivity is a combination of two sources:
  - individual philanthropy (\$346.9 million)
  - non governmental grants (\$203.1 million)
- 5<sup>th</sup> consecutive record fiscal year
- A 19% increase from last fiscal year
- Individual philanthropy logged is 5<sup>th</sup> consecutive record year with a 18% increase from FY17.
- Non government grants also posted at a record level – increasing by 21% from FY17.

\* Productivity (aka Total Private Support) is the sum total of gifts made to IU through IUF during the fiscal year. Productivity includes gifts, pledges, planned gifts, membership installment plans, license plate revenue, and non governmental grants. Productivity excludes pledge payments, planned gift payments, and membership plan payments.

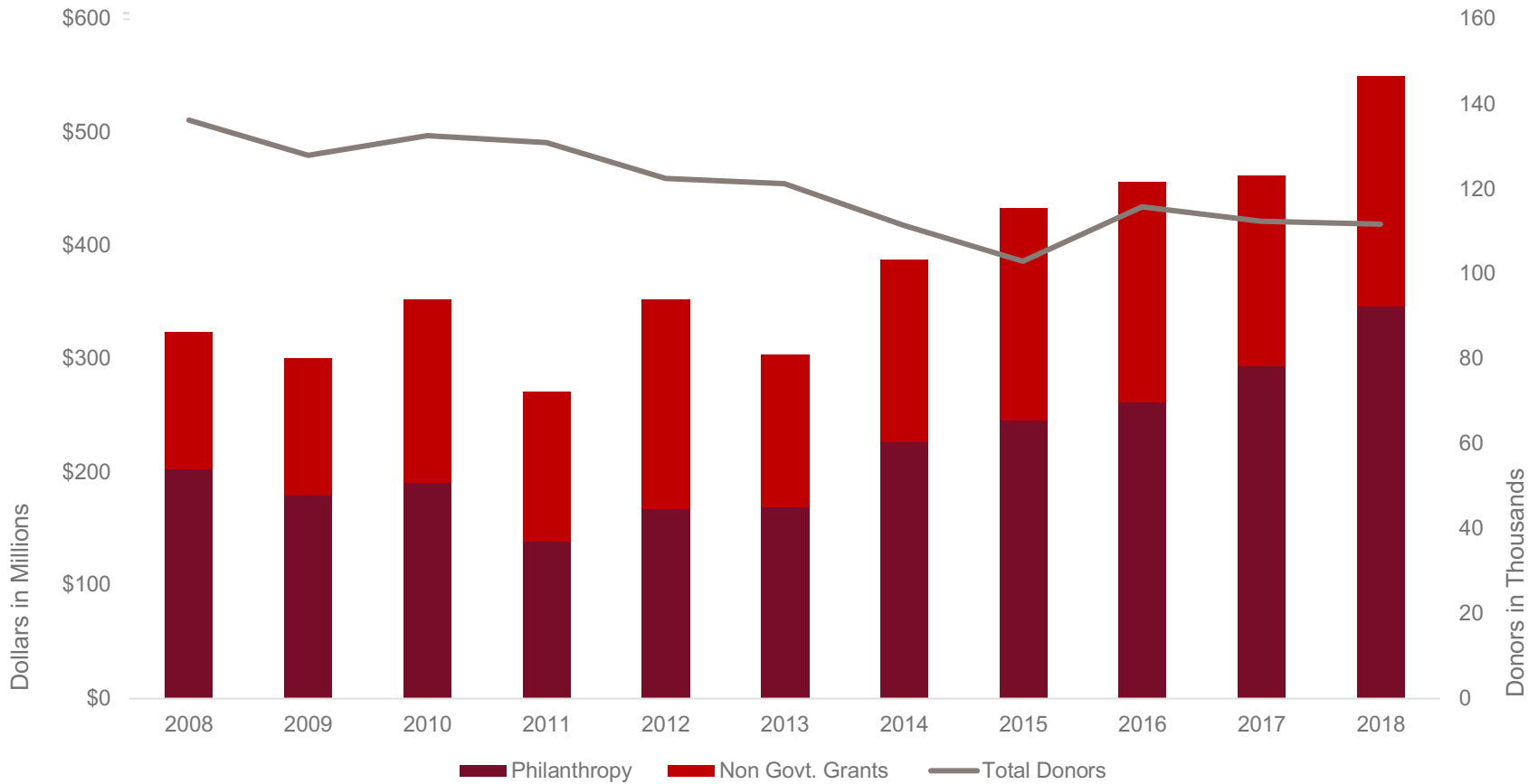


## Fundraising Productivity: Fiscal Years 2008-2018

<b>FY</b>	<b>Philanthropy</b>	<b>Non-Govt. Grants</b>	<b>Total</b>
<b>2008</b>	\$202,837,982	\$120,935,783	\$323,773,765
<b>2009</b>	\$179,207,124	\$121,179,107	\$300,386,231
<b>2010</b>	\$190,438,976	\$161,688,595	\$352,127,571
<b>2011</b>	\$138,114,123	\$132,511,262	\$270,625,385
<b>2012</b>	\$167,282,028	\$184,989,806	\$352,271,834
<b>2013</b>	\$169,068,349	\$134,764,065	\$303,832,414
<b>2014</b>	\$226,805,607	\$161,139,763	\$387,945,370
<b>2015</b>	\$245,593,079	\$187,346,427	\$432,939,506
<b>2016</b>	\$262,101,863	\$194,843,524	\$456,945,387
<b>2017</b>	\$293,546,097	\$168,265,275	\$461,811,372
<b>2018</b>	\$346,966,342	\$203,129,773	\$550,096,115
<b>Totals</b>	<b>\$2,421,961,569.94</b>	<b>\$1,770,793,380</b>	<b>\$4,192,754,950</b>



# Fundraising Productivity and Donor Count: Fiscal Years 2008-2018





# Average Philanthropic Giving Per Donor

